


VACANCY TEMPLATE – DRH

INDUSTRY SECTOR:	<input checked="" type="checkbox"/> Advertising <input type="checkbox"/> Marketing <input type="checkbox"/> Design <input type="checkbox"/> Agency <input checked="" type="checkbox"/> Account Mngt <input checked="" type="checkbox"/> Media
SALARY/PACKAGE:	£23,000, £7,000 bonus, 25 days holiday, private healthcare, pension, life cover, 35 hour week.
LOCATION:	<input checked="" type="checkbox"/> East Midlands <input type="checkbox"/> Derbyshire <input type="checkbox"/> South Yorkshire <input checked="" type="checkbox"/> Nottm'shire <input type="checkbox"/> Leicestershire <input type="checkbox"/> All
REF. NUMBER:	606-10
JOB TITLE:	Advertising Account Manager - Publishing
COMPANY PROFILE:	<p>One of the leading specialist publishing and exhibition companies, very well established, and highly profitable, supplying the main industry titles in the UK to a B2B client base, containing global brand names.</p> <p>A very stable and profitable company, great culture, and with a diverse range of employees in a professional working environment.</p>
ROLE PROFILE:	<p>This is not a huge volume, high pressure sales role; you will be mainly office based, although there is some element of travel to clients, so a full driving licence is essential. You will work from a hugely developed client database, account managing existing advertisers, and re-establishing contact with previous ones and also new suppliers to the industry, securing advertisements in a bi-monthly specialist title.</p>
CANDIDATE PROFILE:	<p>With a B2B sales background, not necessarily in the advertising publishing sector, you will have excellent interpersonal skills, be self-managing, and able to develop long term links with both existing and new clients.</p>
	We will respond to all relevant candidates with absolute discretion maintained at all times.

	<p>Established in 2002, we are an independently run recruitment agency, providing professional recruitment services covering all aspects of ...</p> <ul style="list-style-type: none">• Advertising• Design• Marketing• PR <p>... handling both permanent and freelance opportunities across the East Midlands and beyond. With over 12 years recruiting experience behind us, we don't operate a numbers lottery, and we actively strive to ensure a complete career match. All applications are handled in the strictest of confidence.</p>